## M/s. KUSAM ELECTRICAL INDUSTRIES LIMITED

Annexure I to Clause 41
FINANCIAL RESULTS
FOR THE QUARTER ENDED 31ST DEC 2012

|  | (1) | (2) | (3) | (4) | (5) | (6) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PARTICULARS | Quarter  <br> Ended 31- <br> 12-2012  <br> (3 months)  | Preceding <br> Quarter <br> Ended <br> 30-09-2012 <br> (3 months) | Corresponding Quarter Ended In The Previous Year 31-122011 | Year to Date Figures For Current Year Ended 31-122012 ( 9 months) | Year to Date Figures For Previous Year Ended 31-122011 (9 months) | Previous Acoounting Year Ended 31-03-2012 |
|  | UNAUDITED | $\begin{gathered} \text { UNAUDITE } \\ \text { D } \end{gathered}$ | UNAUDITED | UNAUDITED | UNAUDITED | AUDITED |
|  | Rs. | Rs. | Rs. | Rs. | Rs. | Rs. |
| 1. Income From Operations |  |  |  |  |  |  |
| (a) Net Sales/Income from Operations | 9,847,974 | 9,753,288 | 8,332,852 | 28,557,608 | 28,292,620 | 36,168,377 |
| (b) Other Operating Income | 184,012 | 206,702 | 217,180 | 572,437 | 492,965 | 721,085 |
|  |  |  |  |  |  |  |
| Total Income From Operations (Net) | 10,031,986 | 9,959,990 | 8,550,032 | 29,130,045 | 28,785,585 | 36,889,462 |
|  |  |  |  |  |  |  |
| 2. Expenditure |  |  |  |  |  |  |
| a) Cost of materials consumed | 617,999 | 581,915 | 593,342 | 1,615,402 | 2,226,757 | 2,766,417 |
| b) Purchases of Stock-in-trade | 5,087,045 | 7,238,763 | 5,094,377 | 19,970,498 | 17,288,014 | 20,481,935 |
| c) Changes in inventories of finished goods, | 1,125,858 | (1,357,573) | $(363,732)$ | $(2,619,484)$ | $(1,599,743)$ | $(505,191)$ |
| work-in-progress and stock-in-trade |  |  |  | - |  | - |
| d) Employee Benefits Expense | 817,774 | 833,332 | 766,347 | 2,456,059 | 2,209,629 | 3,016,309 |
| e) Depreciation and Amortisation Expense | 219,823 | 192,509 | 160,427 | 558,621 | 457,245 | 627,110 |
| f) Other Expenses | 2,579,402 | 1,838,625 | 1,616,396 | 5,866,923 | 4,958,389 | 7,266,447 |
|  |  |  |  |  |  |  |
| Total Expenditure | 10,447,901 | 9,327,571 | 7,867,157 | 27,848,019 | 25,540,291 | 33,653,027 |
| 3. Profit/(Loss) from Operations before other income, finance costs and exceptional items (1-2) |  |  |  |  |  |  |
|  | $(415,915)$ | 632,419 | 682,875 | 1,282,026 | 3,245,294 | 3,236,435 |
|  |  |  |  |  |  |  |
| 4. Other Income | 11,482 | 13,488 | 16,193 | 29,867 | 17,816 | 68,389 |
|  |  |  |  |  |  |  |
| 5. Profit/(Loss) from Ordinary activities before finance costs and exceptional items (3+4) | $(404,433)$ | 645,907 | 699,068 | 1,311,893 | 3,263,110 | 3,304,824 |
|  |  |  |  |  |  |  |
| 6. Finance Costs | 74,621 | 63,276 | 3,482 | 203,462 | 11,029 | 26,413 |
|  |  |  |  | - |  | - |
| 7. Profit/(Loss) from Ordinary activities after finance costs but before exceptional items (5+6) | $(479,054)$ | 582,631 | 695,586 | 1,108,431 | 3,252,081 | 3,278,411 |
|  |  |  |  | - |  | - |
| 8.Exceptional Items | - | - | - | - | - | - |
|  |  |  |  | - |  | - |
| 9. Profit(+)/Loss(-) before Tax (7-8) | $(479,054)$ | 582,631 | 695,586 | 1,108,431 | 3,252,081 | 3,278,411 |
|  |  |  |  | - |  | - |
| 10. Tax Expense | 22,861 | 114,709 | 230,818 | 359,716 | 982,628 | 997,418 |
|  |  |  |  | - |  | - |
| 11. Profit(+)/Loss(-) After Tax (9-10) | $(501,915)$ | 467,922 | 464,768 | 748,715 | 2,269,453 | 2,280,993 |
|  |  |  |  |  |  |  |
| 12. Extra Ordinaery Items (Net of tax Expense) | - | - | - | - | - | - |
|  |  |  |  |  |  |  |
| 13. Net Profit (+)/Loss(-) for the Period (11+12) | $(501,915)$ | 467,922 | 464,768 | 748,715 | 2,269,453 | 2,280,993 |
|  |  |  |  |  |  |  |
| 14. Share of profit / (Loss) of Associates | - | - | - | - | - | - |
|  |  |  |  |  |  |  |
| 15. Minority Interest | - | - | - | - | - | - |
|  |  |  |  |  |  |  |
| 16. Net Profit / (Loss) After taxes, Minority Interest and Share of Profit/(Loss) of Associates (13+14+15) | $(501,915)$ | 467,922 | 464,768 | 748,715 | 2,269,453 | 2,280,993 |
|  |  |  |  |  |  |  |
| 17. Paid -up Equity share Capital |  |  |  | - |  | - |
| (2,40,000/- Equity Shares, Face value Rs. 10) | 2,400,000 | 2,400,000 | 2,400,000 | 2,400,000 | 2,400,000 | 2,400,000 |
|  |  |  |  |  |  |  |
| 18. Reserve Excluding Revaluation Reserve as per balance Sheet of previous accounting year | - | - | - | - | - | 11,174,629 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |


| 19.i Earning Per Share (Before Extraordinary Items) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (a) Basic | (2.09) | 1.95 | 1.94 | 3.12 | 9.46 | 9.50 |
| (b) Diluted | (2.09) | 1.95 | 1.94 | 3.12 | 9.46 | 9.50 |
| 19.ii Earning Per Share (after Extraordinary Items) |  |  |  |  |  |  |
| (a) Basic | (2.09) | 1.95 | 1.94 | 3.12 | 9.46 | 9.50 |
| (b) Diluted | (2.09) | 1.95 | 1.94 | 3.12 | 9.46 | 9.50 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| A) PARTICULARS OF SHAREHOLDING |  |  |  |  |  |  |
| 1. Public Shareholding |  |  |  |  |  |  |
| (a) No.of Shares | 89,700 | 89,700 | 89,700 | 89,700 | 89,700 | 89,700 |
| (b) Percentage | 37.37 | 37.37 | 37.37 | 37.37 | 37.37 | 89,00 37.37 |
| 2. Promoters and Promoteres Group Share Holding |  |  |  |  |  |  |
| (a) Pledge/ Encumbered |  |  |  |  |  |  |
| No. of Shres |  |  |  |  |  |  |
| No. of Shares (\% of Hoilding Promoters and promoters Group) |  |  |  |  |  |  |
| No. of Shares (\% of Total Share holding of Company) |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| (b) Non -encumbered (No. of Shares) |  |  |  |  |  |  |
| No. of Shres | 150,300 | 150,300 | 150,300 | 150,300 | 150,300 | 150,300 |
| No. of Shares (\% of Hoilding Promoters and promoters G | 62.63 | 62.63 | 62.63 | 62.63 | 62.63 | 62.63 |
| No. of Shares (\% of Total Share holding of Company) | 100 | 100 | 100 | 100 | 100 | 100 |
|  |  |  |  |  |  |  |
| B) INVESTOR COMPLAINTS |  |  |  |  |  |  |
| Pending at the beginning of the quarter | NIL | NIL | NIL | NIL | NIL |  |
| Received during the quarter | NIL | NIL | NIL | NIL | NIL | NIL |
| Disposed of during the quarter | NIL | NIL | NIL | NIL | NIL | NIL |
| Remaining unresolved at the end of the quarter | NIL | NIL | NIL | NIL | NIL | NIL |
|  |  |  |  |  |  |  |

## NOTES :-

1) The above results have been approved and taken on record by the Board of directors meeting held on 30th December 2013 and the above results have been reviewed by the Auditors of the Company as per clause 41 of the listing agreement.
2) The accounts have been prepared using the same Accounting Policies and Standards as those followed in previous years. The previous figures have been regrouped ,reclassified and recast wherever necessary

Mumbai
Date :- 30th December 2013


